



Cornell University
Program in Real Estate



Cornell University
The Johnson School

**Traditional MBA/MPS-Real Estate dual degree
Sample Curriculum**

Courses fulfilling JGSM requirements

Courses fulfilling Real Estate requirements

First Year			
Real Estate Orientation			
Fall		Spring	
Principles of Real Estate	3	Real Estate Finance & Investments	3
Real Estate Development Process	3	Design in Real Estate Development	3
Construction Planning and Operations	3	Real Estate Law	3
GIS Applications in Real Estate	1	Residential Development	4
Real Estate Industry Seminar	0.5	Real Estate Industry Seminar	0.5
Managerial Finance	2.5	Communication in Real Estate	1
MBA Elective	3		
	16		14.5
Internship			
Second Year			
MBA Orientation			
Fall		Spring	
Financial Accounting	2.5	Managing Operations	2.5
Statistics for Management	2.5	Strategy	2.5
Microeconomics for Management	2.5	MBA Elective	3
Marketing Management	2.5	MBA Elective	3
Management and Organizations	2.5	MBA Elective	4
Real Estate Industry Seminar	0.5	Real Estate Industry Seminar	0.5
Real Estate Concentration Elective	3		
	16		15.5
Internship			
Third Year			
Fall		Spring	
MBA Elective	3	Real Estate Project Workshop	4
MBA Elective	3	Real Estate Trans & Deal Structuring	3
MBA Elective	3	Real Estate Industry Seminar	-
Real Estate Marketing & Management	3	Real Estate Concentration Elective	3
Real Estate Industry Seminar	-	Real Estate Concentration Elective	3
Real Estate Concentration Elective	3	MBA Elective	3
	15		16

* The above curriculum is presented as a general guide.

For specific degree requirements consult the Cornell Program in Real Estate Student Handbook