

RANDY W. HAGEDORN

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EDUCATION	CORNELL UNIVERSITY	ITHACA, NY
2010	<i>Master of Professional Studies in Real Estate</i>	
	UNIVERSITY OF MINNESOTA LAW SCHOOL	MINNEAPOLIS, MN
2008	<i>Juris Doctor</i>	
	<ul style="list-style-type: none">• Three Year Recipient of Royal Stone Scholarship• American Bar Association Moot Court Competition Team	
	UNIVERSITY OF UTAH	SALT LAKE CITY, UT
2005	<i>Bachelor of Arts, Political Science</i>	
1998	<i>Bachelor of Arts, History</i>	
	<ul style="list-style-type: none">• David Eccles Scholarship• American Stores Diversity Scholarship	
EXPERIENCE	FISH & RICHARDSON P.C.	MINNEAPOLIS, MN
2006	<i>Summer Associate / Legal Intern</i>	
	<ul style="list-style-type: none">• Drafted documents, such as legal memoranda, court papers and other documents for partners and associates.• Conducted research for patent and intellectual property litigation cases and evaluated rights for clients.	
	ULTRADENT PRODUCTS INC.	SOUTH JORDAN, UT
2004-2005	<i>Sales & Marketing Analyst II</i>	
	<ul style="list-style-type: none">• Compiled and analyzed data using statistical tools to report results in a written format.• Part of four person team assigned to increase revenues of flagship product for a \$100MM dental supply company.• Created highly detailed analysis for presentations to executive management.	
	HAGEDORN INVESTMENT GROUP	MURRAY, UT
2002-2005	<i>Investment Analyst / Owner</i>	
	<ul style="list-style-type: none">• Managed a portfolio of 32 multi-family units valued at nearly \$2.5MM.• Performed financial and market analyses of areas and properties that the company targeted.• Contracted by Value Investment Corporation to secure financing and to raise \$1MM to complete the acquisition of a 275-unit complex, the Desert Arrow Apartments located in El Paso, TX.• Helped company to realize a 24% increase in value of acquired unit over a 1-year period.• Negotiated lease agreements with prospective tenants, collected rent and addressed tenant issues.• Delivered substantial savings by planning and implementing cost control methodology to increase cash flow.• Negotiated service contracts with subcontractors for work to be performed on properties.	
	CLEAN & BRITE SERVICES, INC.	SALT LAKE CITY & LAYTON, UT
2001-2002	<i>President</i>	
	<ul style="list-style-type: none">• Grew revenues by 46% by expanding sales and opening new markets.• Maximized per unit profit margins by decreasing supply costs by 27% through vendor negotiations.• Increased value of company by approximately 45% over the acquisition price.• Managed a staff of 35 employees and was responsible for evaluating performance.	
	CAMPOS & STRATIS	SALT LAKE CITY, UT
2000-2001	<i>Forensic Accounting Consultant</i>	
	<ul style="list-style-type: none">• Created financial documents that could be readily understood by the general population.• Investigated patent infringement cases and determined damages to be paid through various factors.	
INTERESTS	<ul style="list-style-type: none">• Campaigned for City Council in Murray City, Utah• Wrote three articles for <i>The Encyclopedia of the United States Constitution</i>, publication 2008• Coached Special Olympians in basketball• College athlete	